

# Cavotec - 3rd Quarter Report 2011





- Accumulated revenues reached EUR 129,729 thousands at the end of September (105,002), up 23.5% on the same period last year
- Operating result increased 14.8% to EUR 9,582 thousands (8,345) in the first nine months of the year
- Order intake for the last twelve months rolling reached EUR 195,085 thousands
- Order book at 30 September 2011 stood at EUR 99,120 thousands, up 36.8% on the same period last year
- Cash flow from operating activities amounted to EUR 9,944 thousands (3,995)
- Net debt decreased to EUR 21,378 thousands (23,352)

#### A comment from the CEO

Following the Group's positive 1H11 results, Cavotec has continued to preform strongly in 3Q11 despite the on-going uncertainty in the financial markets and some early signals pointing to a possible slow down in a small number of the markets where we operate.

Order Intake reached an all-time record high of EUR 162,625 thousands in the first nine months of the year, while revenues also increased strongly to EUR 129,729 thousands. With evidence of continued activity and growth in many of our markets and industries, I believe Cavotec remains on track to deliver strong FY11 results with revenues increasing organically by at least 20% compared to 2010.

In October 2011 Cavotec reached a historic milestone with its share listing on the NASDAQ OMX in Stockholm. In evaluating alternative listings to the NZX we deemed it important to consider Cavotec's geographical footprint: where the majority of the Group's sales being in Europe and where the importance of Asia and the Americas continues to increase. We consider a listing on the NASDAQ OMX as an important step to provide additional ways of maximising shareholder value.

I would like to underline our combined focus and dedication to achieving the best possible results by reinforcing my comments to the market following our listing on October 19: "We've concluded an important step in the development of the Group by coming to the NASDAQ OMX in Stockholm, now though, let's get back to work!"

#### THE MARKETS

Cavotec's Ports & Maritime Market Unit continued to register very strong performance with 3Q11 revenues amounting to EUR 14,293 thousands, up 118.6% compared to 3Q10. Accumulated revenues reached EUR 41,639 thousands, up 83.4% versus EUR 22,638 thousands in 2010 with the innovations MoorMaster<sup>™</sup>, AMP and Azipod representing 29.1% of the unit's accumulated revenues.

The accumulated Order Intake for the Market Unit amounted to EUR 60,626 thousands. Importantly the 3Q11 Order Book for Ports & Maritime stands at EUR 39,658 thousands, up 93.5% on the 4Q10 Order Book.

The Airports Market Unit registered revenues amounting to EUR 10,827 thousands in the quarter versus 16,118 thousand in the same quarter of the previous year, which was positively affected by the first time recognition of the revenues from the Bahrain Airport project. Accumulated revenues reached EUR 31,765 thousands, up 15.4% compared on the same period last year.

The accumulated Order Intake for the Airports Market Unit amounted to EUR 35,483 thousands. This figure includes the first Order Intake contributions from the newly acquired Cavotec INET. The 3Q11 Order Book for Airports stands at EUR 35,501 thousands, up 11.9% compared to 4Q10 Order Book.

Cavotec's Mining & Tunnelling Market Unit recorded record results for the period, with revenues amounting to EUR 7,400 thousands, up 60.5% compared to 3Q10. Accumulated revenues reached EUR 21,499 thousands, up 45% versus EUR 14,832 thousands in 2010, primarily on the back of increased OEM activity throughout the period.

The accumulated Order Intake for the Market Unit amounted to EUR 24,221 thousands. The 3Q11 Order Book for Mining & Tunnelling stands at EUR 8,367 thousands, up 43% compared to 4Q10 Order Book.

Revenues for the General Industry Market Unit amounted to EUR 13,433 thousands, down 10.3% compared to 3Q10. Accumulated revenues reached EUR 34,826 thousands, down 12.8% compared to 2010 reflecting the overall lack of big projects in 2011 and the soft Order Book for this Market Unit at the end of 2010.

Importantly, the accumulated Order Intake for the Market Unit amounted to EUR 42,455 thousands demonstrating an increase in activity for the unit with the Order Book at the end of the period standing at EUR 15,594 thousands, up 91.3% compared to 4Q10 Order Book.

#### LOOKING AHEAD

Looking ahead, it's clear there are many challenges facing the financial world. The continued uncertainty in global financial markets will undoubtedly have impacts further afield than just the financial world.

As with similar situations in the past, Cavotec's core strength lies with its employees and innovations. The Company's management is flexible and is readily adaptable to accommodate sudden developments, while around the world our loyal team is dedicated to achieving the best possible results. Another good indicator is our continuing strong Order Intake resulting in an Order Book at 31 October 2011 of more than EUR 105 million. Furthermore, the Order Book continues to provide us with a clear structure and focus towards our priorities for at the least the next nine months.

Taking the above into account, I am fully confident in Cavotec's ability to withstand any global downturn as effectively as possible.

#### **REVENUES, EARNINGS AND PROFITABILITY**

In 3Q11, revenues reached EUR 45,954 thousands (42,245) representing an organic growth of 6.7%, a 5.1% positive contribution from acquisitions and a 3.0% negative effect from currency movements. Reported operating result amounted to EUR 3,310 thousands compared with EUR 4,800 thousands in 3Q10, influenced by the Bahrain project. Change in the revenue mix and increased costs from the recent acquisition further explain the decrease of the operating result.

Quarterly results

The profit for the period has been negatively affected by non-recurring non-operating costs, related to the reincorporation in Switzerland, the delisting from the New Zealand Stock Exchange and subsequent listing on NASDAQ OMX, totalling EUR 1,258 thousands. This was offset by positive exchange movements of EUR 1,572 thousands while net interest expenses remained stable.

The effective tax rate decreased to 24.7% from 27.9% during the same period of the previous year due to the favourable geographical mix. Net profit amounted to EUR 2,309 thousands (2,644) and earnings per share came in at 0.033 (0.041), after taking into consideration the increase of the average number of shares following the INET acquisition.

Nine-months results Accumulated revenues in the first nine months of the year reached EUR 129,729 thousands (105,002) a 21.8% organic growth rate, acquisitions contributed 2.1% while the negative currency effect was 0.3%.

The reported operating profit amounted to EUR 9,581 thousands (8,345), or 7.4% of revenues (7.9%), while the operating profit adjusted for the costs related to the INET acquisition amounted to EUR 9,834 thousands, or 7.6% of revenues.

Non-operating costs amounted to EUR 1,486 thousands while net finance items were positive EUR 337 thousands, a significant improvement compared to the previous year due to favourable exchange rates fluctuations and lower effective interest rates.

Profit before tax was EUR 8,433 thousands compared to EUR 7,536 million for the same period in 2010. Average tax rate was 24.0% (28.2%). Total profit for the period reached EUR 6,410 thousands (5,410) and earnings per share amounted to 0.099 (0.084).

#### **CASH FLOW**

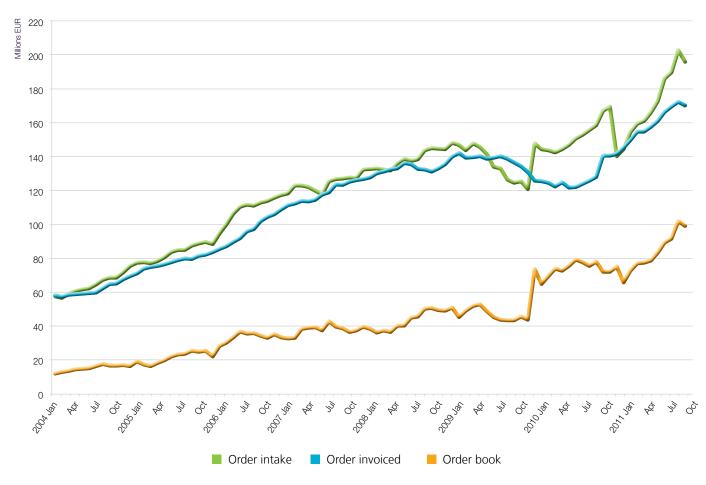
Operating cash flow was very strong in the quarter at EUR 11,007 thousands reflecting good operating profitability and the reversal of working capital movements. Year to date, operating cash flow totalled EUR 9,944 thousands (3,995), financial activities contributed EUR 2,544 thousands, mainly on the back of increased borrowing net of dividends paid, and cash flow from investing activities was negative at EUR 6,028 thousands due to investments in the expansion of the manufacturing facilities.

#### NET DEBT

The Group's net debt decreased to EUR 21,378 thousands, compared to EUR 23,352 thousands for the same period in 2010 and EUR 29,014 thousands at the end of the previous quarter. Cavotec's 12-month rolling leverage ratio (Net Debt/EBITDA) decreased from 1.35 to 1.23, while the Group's debt/equity ratio improved from 31.6% to 22.9%.

#### **EMPLOYEES**

The main increase in our employee numbers came following the recent acquisition of Cavotec INET in the USA. On September 30, 2011, the number of Cavotec employees was 891, an increase of 187 since September 30, 2010 and 172 more compared to December 31, 2010.



12 Months rolling figures 2004-2011

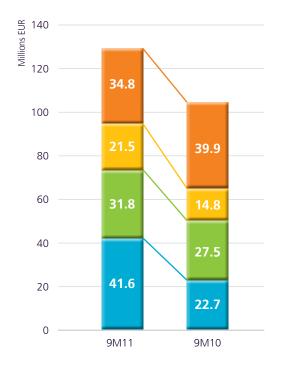
## Revenue from sales of goods

	Three months 30 Sep 2011	Three months 30 Sep 2010	Nine months 30 Sep 2011	Nine months 30 Sep 2010	Year 31 Dec 2010
Revenue from sales of goods	45,954,528	42,244,829	129,729,178	105,001,660	144,959,917
Increase/decrease	3,709,699	16,523,443	24,727,518	15,151,557	19,702,021
Percentage change	8.8%	64.2%	23.5%	16.9%	15.7%
Of which					
- Volumes and prices	6.7%	56.4%	21.8%	10.2%	8.9%
- Acquisitions/divestments	5.1%	0.0%	2.1%	0.0%	0.0%
- Currency effects	-3.0%	7.8%	-0.3%	6.7%	6.8%

## Market Units

Millions EUR	3Q11	3Q10	Change %	9M11	9M10	Change %
Ports & Maritime	14.3	6.5	118.6%	41.6	22.7	83.4%
Airports	10.8	16.1	-32.8%	31.8	27.5	15.4%
Mining & Tunnelling	7.4	4.6	60.5%	21.5	14.8	45.0%
General Industry	13.4	15.0	-10.3%	34.8	39.9	-12.8%
Total	46.0	42.2	8.8%	129 7	105.0	23.5%

Weighted percentage	3Q11	3Q10	Change %	9M11	9M10	Change %
Ports & Maritime	31.1%	15.5%	15.6%	32.1%	21.6%	10.5%
Airports	23.6%	38.2%	-14.6%	24.5%	26.2%	-1.7%
Mining & Tunnelling	16.1%	10.9%	5.2%	16.6%	14.1%	2.4%
General Industry	29.2%	35.5%	-6.2%	26.8%	38.0%	-11.2%
Total	100.0%	100.0%		100.0%	100.0%	



of Revenue

Market Units as a percentage

Ports & Maritime The strong results that marked the performance of Cavotec's Ports & Maritime Market Unit in the first half of the year continued throughout Q3, with orders for a wide selection of its systems and technologies at applications around the world.

The Group saw encouraging developments for its shore-to-ship Alternative Maritime Power (AMP) electrical power systems to be fitted on several new-build container vessels. In further progress for Cavotec's AMP, the 2,500-TEU-container vessel, Matson Maunalei, used an AMP system to connect to shore side electricity supply for two hours at the Port of Long Beach in California in July. The entirely successful demonstration was performed in conjunction with electrical specialists Dynalectric and maritime industrial group Wilhelmsen, in front of some 50 to 60 industry professionals and port officials.

Cavotec is to supply infrastructure equipment for cable connections for electrical ship-toshore crane cable at DP World's London Gateway – the UK's newest deep-sea container port combined with Europe's largest logistics park while for the Port of Sines in southern Portugal, Cavotec successfully concluded an order for infrastructure equipment for cable connections for use on Electrically-driven Rubber Tyred Gantry (E-RTG) cranes. Cavotec also received an order for connectors for cranes at the Port of Luleå in northern Sweden.

During the 3Q11 the Ports & Maritime Market Unit won several orders for power systems for OEM customers in the Far East. For example, the Shanghai Zhenhua Heavy Industry group ordered several electrical cable reels and spreader cable reels for ship-to-shore cranes. The same customer ordered multiple sets of electrical cable reels and spreader cable reels for ship-to-shore cranes destined for Malaysia's Westport. The Ports & Maritime Market Unit also won an order from Daewoo Shipbuilding in South Korea for vertical and horizontal cable reels for ship cranes for installation on several vessels.

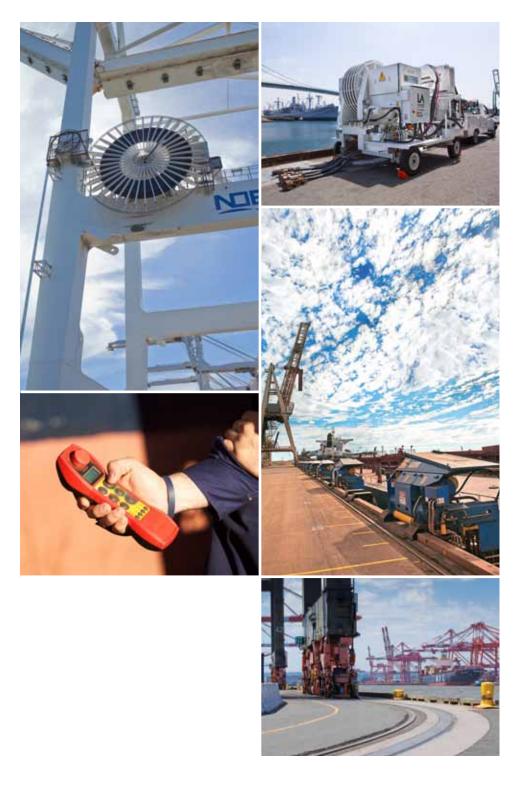
Cavotec also received an order for several cable reels for use on ship loaders and stackerreclaimer machines for use at a bulk terminal in South America. Further success in the cable reels market came with an order for cable reel units for use on Rail Mounted Gantry Cranes (RMG) in South Africa.

The Company continued to perform strongly in the Middle East, with fresh orders for the Khalifa Port project in Abu Dhabi. In August, the Group received an order for Panzerbelt, Cavotec's innovative power cable protection system for harbour cranes, following an initial order for the product. Cavotec also received an order for electrical connectors and junction boxes for ship-to-shore cranes for the same project – products that the Group specially designed to meet the specific requirements of the customer.



Some of our major customers in this segment:

ABB Aker APMT Cargotec China Harbour Engineering Dalian Huarai DP World Eurogate Konecranes MSC National Oilwell Varco Odim Port of Los Angeles Port of Long Beach Port of Salalah Pireaus Port PSA SLSMC ZPMC





Airports

Cavotec's Airports Market Unit saw substantial progress in Q3, with orders placed from customers in a broad range of territories in both mature and emerging markets. Of particular note for the quarter was a substantial order for in-ground electrical systems for installation at Hong Kong International Airport.

The Company is to supply multiple 90kVA hatch pit systems and related sockets and fittings, and utility hatch pits for compressed air supply and associated sockets for British Airways' maintenance hangars at London's Heathrow Airport. In Germany, Cavotec won an order to supply 400Hz pit systems and multiple cable coilers for Berlin Brandenburg International Airport, as part of an on-going renewal project at the airport.

In the USA the newly acquired Cavotec INET also contributed to the Market Unit's monthly results with many ongoing day-to-day sales. In Texas, Dallas Love Field Airport ordered multiple sets of point-of-use DX pre-conditioned air units, solid-state frequency converters and related accessories. Milwaukee General Mitchell International Airport ordered several combined pre-conditioned air units, solid-state frequency converters and related support equipment.

Furthermore, Cavotec INET continued to receive orders from their military customers base, including orders from both the US Army and US Navy, for ground support equipment and related accessories.

The Company also supplied Cavotec Meyerinck loading arms for fuelling trucks for an application in Bangladesh. Cavotec also won an order for multiple hydrant pits and fuelling systems for Kansai International Airport in Japan.

Remaining in the Far East, the Company secured a major order for electrical supply equipment at Hong Kong International Airport that will see Cavotec deliver cable coilers, converters and cable to the new project at the airport. Under the contract, Cavotec will test and commission this equipment. The order also includes a five-year framework agreement on spare parts.

The quarter also saw Cavotec Meyerinck report an order for multiple metering systems, including loading arms, folding stairs and pumps.



Anchorage Airport Bahrain Airport Boeing Corporation Cargolux ClaVal Dubai Airport Emte Sistemas Frankfurt Airport Gamuda Gatwick International Airport Heathrow International Airport Lufthansa Munich Airport New Delhi Airport Oslo Airport Shanghai Airport Siemens Saudi Oger





Mining & Tunnelling The Group's Mining & Tunnelling market unit saw the positive trend established in the first two quarters extend into Q3 with orders for a variety of systems and technologies in a wide range of markets. Major tunnelling projects in Hong Kong and the Swedish capital, Stockholm, also helped buoy results for this market unit.

Cavotec continued to record orders for mining and tunnelling equipment from its OEM and other customers for a large number of applications worldwide throughout the quarter. For example, the Company is to deliver electrical connectors for use at a mine in Peru and power units for a project in the Himalayas. German industrial conglomerate, Mibrag, and US mining group Robbins placed orders for specialized power connectors for mining.

A major project for the quarter was the continuing flow of orders for Hong Kong's new underground system (MTR) where Cavotec is seeing on-going orders for electrical power equipment as work on extensions and drainage tunnels that run from East to West and across Hong Kong Harbour.

In Q3 Cavotec received an order for multiple double power units from electrical engineering group Ampcontrol. For the same project the Group is also supplying electrical connectors on an on-going basis. The Company also won orders to supply cable reels and hose reels, connectors and radio remote control units to Aker Wirth for a mining application in Australia.

The Group continued to receive several orders for the on-going Stockholm City Line project, a major new train tunnel currently being built under the Swedish capital. Orders received include cable reels for concrete spraying machines, electrical connectors, power units and plugs.





Some of our major customers in this segment:

Atlas Copco Bals BHP Billiton Blumenbecker Automation Herrenknecht LKAB Pilbara Iron Rambooms Robbins Sandvik Thyssenkrupp WHBO

General Industry Cavotec's diverse General Industry Market Unit saw a continuation of the level of activity previously reported in Q1 and Q2. With its typically broad base of applications and geographical reach, the Company saw solid performance from a range of sectors from the oil and gas

industry in Australia, to a concert hall in Iceland.

In the offshore sector, the market unit reported a series of orders including highly specialised explosion-proof radio remote control units from leading subsea contractor, Technip that will be used to operate four large tower cranes off the coast of Scotland.

In a breakthrough order for the Group on the Australian offshore market, the market unit won an order for explosion proof radio remote control transmitter systems. The units will be used to control two hydraulic winches that load equipment and material onto the drill deck on an oil platform. Other orders in the offshore sector included radio remote control units and steel drag chains.

During the quarter, Cavotec and one of the world's leading construction equipment brands, JCB, struck an agreement for the supply of spring driven cable reels on an on-going basis. The Company's motorised cable reels have also been selected for a fibre optic transfer car system that operates coke ovens in Italy.

Q3 also saw the delivery of a large quantity of track festoon cable for the new Craigieburn train maintenance facility in Melbourne, Australia. The Company also won an order for cable reels for stacker reclaimers at a bulk-handling terminal in Yantai, eastern China.

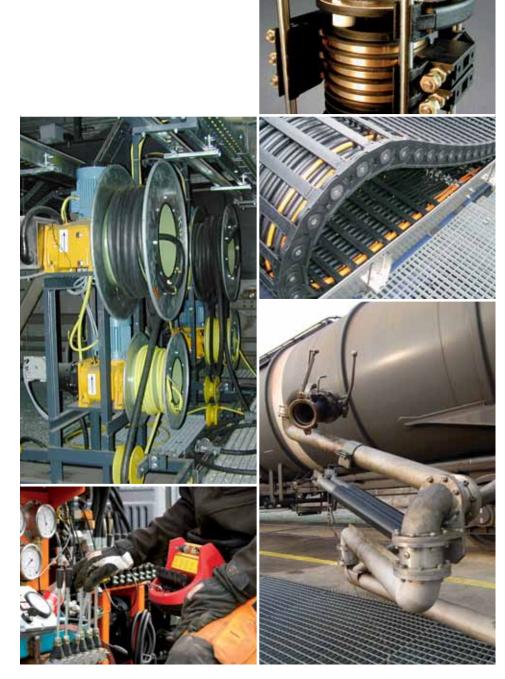
Manufacturing group, Electromech, ordered several sets of cable reels for the second phase of the Abu Dhabi Sewage Treatment Enhancement Project and offshore specialist contractor, Lamprell, ordered multiple sets of steel cable chains that will operate thrusters for the Seajacks Project – a major offshore renewable energy initiative.

During the quarter, Cavotec delivered spring driven reels for Harpa, the new concert hall in the Icelandic capital, Reykjavik that was opened in August. Cavotec reels are used to transmit signals and power to several five-metre-tall loudspeaker clusters that are suspended from the ceiling, ensuring world-class sound quality in the main concert hall. The system will deliver microphone and BUS signals free of distortion free to the amplifier system.



Some of our major customers in this segment:

ABB Alimak Arcelor – Mittal Al Habtoor Costain Fisia Italimpianti GE International Konecranes Liebherr Linde Manitowoc Palfinger Rocktec Siemens Terex Vahle



## Consolidated Statement of Comprehensive Income

	Unaudited	Unaudited	Unaudited	Unaudited	Audited
	three months	three months	nine months	nine months	year
	30 Sep 2011	30 Sep 2010	30 Sep 2011	30 Sep 2010	31 Dec 2010
Revenue from sales of goods	45,954,528	42,244,829	129,729,178	105,001,660	144,959,917
Other income	794,483	1,481,001	2,512,416	1,949,049	3,662,599
Raw materials and components	(23,211,072)	(21,175,376)	(64,023,124)	(49,379,166)	(65,801,455)
Employee benefit costs	(11,916,077)	(11,413,567)	(35,369,956)	(30,896,142)	(42,030,869)
Operating expenses	(7,333,563)	(5,506,400)	(20,453,543)	(15,903,566) <b>10,771,835</b>	(25,027,341) 15,762,851
Gross Operating Result	4,288,299	5,630,487	12,394,971	10,771,835	12,702,821
Depreciation and amortisation	(978,280)	(830,430)	(2,813,232)	(2,426,780)	(3,375,919)
Operating Result	3,310,019	4,800,057	9,581,739	8,345,055	12,386,932
Non-operating costs	(1,258,329)	-	(1,486,181)	-	-
Interest expenses - net	(557,490)	(491,240)	(1,240,999)	(1,381,966)	(1,757,286)
Currency exchange differences - net	1,572,371	(642,676)	1,578,476	572,662	784,291
Profit before income tax	3,066,571	3,666,141	8,433,035	7,535,751	11,413,937
	3,000,371	5,000,141	0,-00,000	1,555,151	11,10,007
Income taxes	(757,097)	(1,021,787)	(2,022,933)	(2,125,139)	(3,408,220)
Profit for the period	2,309,474	2,644,354	6,410,102	5,410,612	8,005,717
Other comprehensive income:					
Exchange differences on translation					
of foreign operations	1,307,670	(2,627,323)	(1,417,754)	2,292,798	3,465,353
Fair value adjustment: to available for sale financial assets	-	(447,888)	-	(465,129)	(466,273)
Total comprehensive income for the period	3,617,144	(430,857)	4,992,348	7,238,281	11,004,798
Total comprehensive income					
attributable to:					
Equity holders of the Group	3,587,608	(464,828)	5,090,149	7,198,604	10,933,966
Non-controlling interest	29,536	33,971	(97,801)	39,677	70,832
Total	3,617,144	(430,857)	4,992,348	7,238,281	11,004,798
Profit / (loss) attributed to:					
Equity holders of the Group	2,250,890	2,603,101	6,448,798	5,356,351	7,931,535
Non-controlling interest	58,584	41,253	(38,696)	54,261	74,182
Total	2,309,474	2,644,354	6,410,102	5,410,612	8,005,717
Basic and diluted earnings per share attributed					
to the equity holders of the Group	0.033	0.041	0.099	0.084	0.125
	67,315,309	63,632,700	64,873,726	63,632,700	63,632,700

### Consolidated Balance Sheet

	Unaudited 30 Sep 2011	Unaudited 30 Sep 2010	Audited 31 Dec 2010
	50 50 2011	50 Sep 2010	51 Dec 2010
Assets			
Current assets			
Cash and cash equivalents	14,852,114	12,736,944	12,203,021
Trade receivables	35,842,972	30,291,646	31,298,002
Tax assets	753,897	552,451	554,512
Other current receivables	8,443,551	6,371,750	2,801,546
Inventories	31,997,995	27,509,274	28,580,569
Total current assets	91,890,529	77,462,065	75,437,650
Non-current assets			
Property, plant and equipment	24,325,892	17,698,535	20,259,600
Intangible assets	66,180,131	50,645,791	50,739,096
Non-current financial assets	302,503	410,542	429,005
Deferred tax assets	2,413,986	965,622	1,181,334
Other non-current receivables	481,813	280,186	275,980
Total non-current assets	93,704,325	70,000,676	72,885,015
Total assets	185,594,854	147,462,741	148,322,665
Equity and Liabilities			
Current liabilities			
Bank overdrafts	(177,806)	(240,804)	-
Current financial liabilities	(2,619,838)	(3,465,501)	(3,558,836)
Trade payables	(35,410,915)	(22,404,890)	(23,645,263)
Other current liabilities	(12,696,551)	(10,982,970)	(10,082,369)
Total current liabilities	(50,905,110)	(37,094,165)	(37,286,468)
Non-current liabilities			
Non-current financial liabilities	(33,435,897)	(32,382,935)	(28,318,940)
Deferred tax liabilities	(2,825,772)	(1,792,872)	(2,698,045)
Other non-current liabilities	(1,522,347)	(25,785)	(43,501)
Provision for risks and charges	(3,360,738)	(2,336,108)	(2,471,658)
Total non-current liabilities	(41,144,754)	(36,537,700)	(33,532,144)
Total liabilities	(92,049,864)	(73,631,864)	(70,818,612)
Equity attributable to owners of the parent	(93,295,133)	(73,524,115)	(77,156,395)
Non-controlling interests	(249,857)	(306,762)	(347,658)
Total equity	(93,544,990)	(73,830,877)	(77,504,053)
Total equity and liabilities	(185,594,854)	(147,462,741)	(148,322,665)
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## Consolidated Statement of Changes in Equity

	Equity related to owners of the parent	Non-controlling interest	Total equity
		interest	
Unaudited			
Balance as at 1 January 2010	(67,346,038)	(267,085)	(67,613,123)
Profit for the period	(5,356,351)	(54,261)	(5,410,612)
Exchange differences on translation	(2,307,382)	14,584	(2,292,798)
Fair value adjustment - to available for sale			
financial assets	465,129	-	465,129
Total comprehensive income and expenses	(7,198,604)	(39,677)	(7,238,281)
Dividends	1,020,527	-	1,020,527
Transactions with shareholders	1,020,527	-	1,020,527
Balance as at 30 September 2010	(73,524,115)	(306,762)	(73,830,877)
Audited Balance as at 1 January 2010	(67,346,038)	(267,085)	(67,613,123)
balance as at 1 January 2010	(67,546,058)	(207,005)	(07,015,125)
Profit for the year	(7,931,535)	(74,182)	(8,005,717)
Exchange differences on translation	(3,468,704)	3,351	(3,465,353)
Fair value adjustment - to available for sale			
financial assets	466,273	-	466,273
Total comprehensive income and expenses	(10,933,966)	(70,832)	(11,004,798)
Dividends	1,113,867	-	1,113,867
Reduction in minority interest	9,742	(9,742)	-
Transactions with shareholders	1,123,609	(9,742)	1,113,867
Balance as at 31 December 2010	(77,156,395)	(347,658)	(77,504,053)
Unaudited			
Balance as at 1 January 2011	(77,156,395)	(347,658)	(77,504,053)
	(11,100,000)	(547,050)	(11,504,055)
Profit for the period	(6,448,798)	38,696	(6,410,102)
Exchange differences on translation	1,358,649	59,105	1,417,754
Total comprehensive income and expenses	(5,090,149)	97,801	(4,992,348)
Dividends	1,395,224	-	1,395,224
Capital increase	(12,443,814)	-	(12,443,814)
Transactions with shareholders	(11,048,590)	-	(11,048,590)
Balance as at 30 September 2011	(93,295,134)	(249,857)	(93,544,991)
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## Consolidated Statement of Cash Flows - Indirect Method

	Unaudited three months	Unaudited three months	Unaudited nine months	Unaudited nine months	Audited year
	30 Sep 2011	30 Sep 2010	30 Sep 2011	30 Sep 2010	31 Dec 2010
Profit for the period	2,309,474	2,644,354	6,410,102	5,410,612	8,005,717
Items not involving cash flows					
Depreciation and amortisation	978,280	830,430	2,813,232	2,426,780	3,375,919
Deferred tax	(431,526)	23,736	(1,104,926)	(23,694)	(1,249,886)
Provision for risks and charges	659,059	91,955	889,080	200,004	335,554
Capital gain or loss on assets	(6,193)	(436,801)	(45,535)	(444,003)	(458,050)
Capital interest and finance cost	84,296	220,705	235,959	220,705	-
Fair value adjustment	-	(66,200)	-	-	-
Other items not involving cash flows	-	(959,382)	-	-	3,514,246
Items not involving cash flows	1,283,916	(295,557)	2,787,810	2,379,792	5,517,783
Impact of changes in working capital					
Inventories	(2,531,788)	(719,884)	(3,247,626)	(4,352,312)	(5,423,607)
Trade receivables	1,544,214	2,879,830	(4,544,971)	1,352,018	345,662
Other current receivables	(4,783,589)	(1,535,273)	(5,841,390)	(3,787,492)	(219,350)
Trade payables	9,421,457	(917,914)	11,765,652	1,626,532	2,866,906
Other current liabilities	3,762,862	2,353,781	2,614,182	1,366,109	(142,531)
Impact of changes involving working capital	7,413,156	2,060,540	745,847	(3,795,145)	(2,572,919)
Net cash inflow / (outflow)					
from operating activities	11,006,546	4,409,337	9,943,759	3,995,259	10,950,580
Financing activities					
Repayment of loans and borrowings	(2,706,773)	(4,147,343)	3,939,687	7,289,893	3,682,300
Dividend	(0)	179,665	(1,395,224)	(1,020,527)	(1,113,867)
Net cash inflow from financial activities	(2,706,773)	(3,967,678)	2,544,463	6,269,366	2,568,433
Investing activities					
Investments in property, plant and equipment	(1,007,880)	(1,335,953)	(6,016,861)	(4,781,306)	(7,954,396)
Investments in intangible assets	(43,494)	(53,072)	(131,263)	(331,220)	(525,206)
Change in non-current financial assets	(4,112)	(99,293)	(79,330)	(132,243)	(176,082)
Disposal of property, plant and equipment	68,476	31,332	199,164	51,556	109,561
Net cash outflow from investing activities	(987,010)	(1,456,986)	(6,028,289)	(5,193,213)	(8,546,123)
Cash at the beginning of the period	9,640,900	13,094,551	12,203,021	6,508,501	6,508,501
Cash flow for the period	7,312,763	(1,015,327)	6,459,932	5,071,412	4,972,891
Currency exchange differences	(2,279,355)	416,916	(3,988,645)	916,227	721,629
Cash at the end of the period	14,674,308	12,496,140	14,674,308	12,496,140	12,203,021
Cash comprises:					
Cash and cash equivalents	14,852,114	12,736,944	14,852,114	12,736,944	12,203,021
Bank overdrafts	(177,806)	(240,804)	(177,806)	(240,804)	0
Total	14,674,308	12,496,140	14,674,308	12,496,140	12,203,021

## Segment information

	Americas	Europe & Africa	Middle East	Far East	Australasia SE Asia	Inter-Group elimination	Total
Unaudited three months ended 30 September 2011							
Revenue from sales of goods Other income	7,698,345 162,246	33,633,793 1,479,736	5,756,041 54,800	5,942,999 290,047	5,456,549 101,160	(12,533,199) (1,293,506)	45,954,528 794,483
Operating expenses before depreciation and amortisation	(7,246,297)	(32,742,591)	(5,607,728)	(5,406,087)	(4,889,544)	13,431,535	(42,460,712)
Gross Operating Result	614,294	2,370,938	203,113	826,959	668,165	(395,170)	4,288,299
Unaudited three months ended 30 September 2010							
Revenue from sales of goods	4,294,639	29,827,852	12,800,318	4,258,591	2,981,157	(11,917,728)	42,244,829
Other income Operating expenses	(59,569)	1,540,252	208,658	37,269	326,570	(572,179)	1,481,001
before depreciation and amortisation	(3,936,162)	(27,228,920)	(11,332,082)	(3,806,651)	(3,472,770)	11,681,242	(38,095,343)
Gross Operating Result	298,908	4,139,184	1,676,894	489,209	(165,043)	(808,665)	5,630,487
Unaudited nine months ended 30 September 2011							
Revenue from sales of goods	14,965,099	96,872,350	24,740,791	15,989,335	17,436,768	(40,275,165)	129,729,178
Other income Operating expenses	244,712	4,145,829	130,794	502,015	362,350	(2,873,284)	2,512,416
before depreciation and amortisation	(14,340,747)	(96,537,719)	(21,060,015)	(14,797,297)	(16,798,147)	43,687,302	(119,846,622)
Gross Operating Result	869,064	4,480,460	3,811,570	1,694,053	1,000,971	538,853	12,394,971
Unaudited nine months ended 30 September 2010							
Revenue from sales of goods	11,363,412	78,989,570	20,675,333	10,991,359	15,894,851	(32,912,865)	105,001,660
Other income Operating expenses	285,784	2,664,161	271,035	6,055	379,969	(1,657,955)	1,949,049
before depreciation and amortisation	(10,574,747)	(75,067,804)	(18,432,683)	(9,997,185)	(15,207,434)	33,100,978	(96,178,875)
Gross Operating Result	1,074,449	6,585,927	2,513,685	1,000,229	1,067,386	(1,469,842)	10,771,834
Audited year ended 31 December 2010							
Revenue from sales of goods	17,275,967	111,506,944	27,805,799	16,307,914	19,508,273	(47,444,980)	144,959,917
Other income	354,491	4,950,375	429,598	561,911	436,060	(3,069,836)	3,662,599
Operating expenses before depreciation and amortisation	(15,203,514)	(107,038,608)	(25,673,052)	(15,177,543)	(18,741,967)	48,975,019	(132,859,665)
Gross Operating Result	2,426,944	9,418,711	2,562,345	1,692,282	1,202,366	(1,539,797)	15,762,851

## Parent Company - Condensed Statement of Comprehensive Income

	Unaudited three months 30 Sep 2011	Unaudited three months 30 Sep 2010	Unaudited nine months 30 Sep 2011	Unaudited nine months 30 Sep 2010	Audited year 31 Dec 2010
Other income	60,852	83,432	236,212	242,771	336,556
Operating expenses	(81,710)	(126,102)	(234,444)	(332,663)	(372,648)
Gross Operating Result	(20,858)	(42,670)	1,768	(89,892)	(36,092)
Depreciation and amortisation	(27,338)	(11,221)	(86,990)	(42,978)	(164,928)
Operating Result	(48,196)	(53,891)	(85,222)	(132,870)	(201,020)
Non-operating expenses	(101,161)	-	(329,013)	-	-
Net financial costs	1,298,273	(50,701)	1,352,268	71,279	194,739
Profit before income tax	1,148,916	(104,592)	938,033	(61,591)	(6,281)
Income taxes	-	-	-	-	(32,311)
Profit for the period	1,148,916	(104,592)	938,033	(61,591)	(38,592)
Other comprehensive income:					
Exchange differences on translation					
of foreign operations	(1,510,238)	(3,976,234)	(3,281,410)	7,219,495	14,661,897
Total comprehensive income for the period	(361,322)	(4,080,826)	(2,343,377)	7,157,905	14,623,306

## Parent Company - Condensed Balance Sheet

	Unaudited 30 Sep 2011	Unaudited 30 Sep 2010	Audited 31 Dec 2010
Assets			
Current assets			
Cash and cash equivalents	11,914,587	-	43,901
Other current assets	227,224	260,715	40,143
Total current assets	12,141,811	260,715	84,044
Non-current assets			
Property, plant and equipment	22,905	37,234	35,652
Intangible assets	2,197,788	2,172,510	2,257,822
Other non-current assets	107,670,796	103,288,931	110,335,358
Total non-current assets	109,891,489	105,498,675	112,628,832
Total assets	122,033,300	105,759,390	112,712,876
Equity and Liabilities Current liabilities			
Bank overdrafts		(2 174 750)	(1 EEC 920)
Other current liabilities	- (102,817)	(2,174,750) (96,193)	(1,556,829) (143,581)
Total current liabilities	(102,817)	(2,270,943)	(1,700,410)
Non-current liabilities			
Other non-current liabilities	-	-	(61,872)
Total non-current liabilities	-	-	(61,872)
Total liabilities	(102,817)	(2,270,943)	(1,762,282)
Total equity	(121,930,483)	(103,488,447)	(110,950,594)
Total equity and liabilities	(122,033,300)	(105,759,390)	(112,712,876)

General information	Cavotec is a global engineering group, supplying innovative and environmentally friendly systems to the ports and maritime, airports, mining and tunnelling and general industry sectors. All engineering and most manufacturing of Cavotec's products and systems take place at nine specialised engineering Centres of Excellence in Germany (three), Sweden, Norway, Italy, the United States (two) and New Zealand. Cavotec has fully-owned sales companies spread across the world which monitor local markets and co-operate with Cavotec's Centres of Excellence. Cavotec SA, the Parent company, is a limited liability company incorporated and domiciled in Switzerland and listed on Nasdaq OMX. These Financial Statements have been approved for issue by the Board of Directors on 16 November 2011.
Basis of preparation of financial statements	The consolidated accounts of the Cavotec Group are prepared in accordance with International Financial Reporting Standards (IFRS) as disclosed in the most recent annual report with the exception of new and revised standards and interpretations effective from 1 January 2011. These changes have not had any impact on Cavotec's financial statements. This interim report is prepared in accordance with IAS 34 Interim Financial Reporting.
Investments	Property, Plant and Equipment at September 30, 2011 amounted to EUR 24.3 million (EUR 20.3 million as of 31 December 2010) with the increase mainly related to the acquisition of the Cavotec Meyerink premises in Germany for EUR 2.3 million, and to the completion of works on the premises for Cavotec Micro control in Norway and for Cavotec US in the USA for EUR 1 million.
Segment information	There have been no relevant changes to the assets and liabilities for segment information as shown in the Annual Report for 2010.
Company acquisitions and divestments	On 17 August, Cavotec completed its acquisition of INET a company whose main activities are the design, manufacturing, installation and support of stationary and mobile aircraft servicing equipment. In 2010, the company reported revenues sales of nearly USD 23 million. The company has 94 employees and contributed EUR 2,164 thousands in revenues in the third quarter.
Noteworthy risks and uncertainties	There have been no changes to what was stated by Cavotec in its Annual Report for 2010 under Risk management (pages 139-142).

Subsequent events On 22 February 2011, the Board of Directors of Cavotec MSL announced an extensive corporate reorganisation proposal, which would see the incorporation of a new Swiss parent company, Cavotec SA, and a restructuring through a Scheme of Arrangement under part 15 of the New

An Extraordinary General Meeting was called on 1 September 2011 and approved the resolution with 92.61% of the votes cast in favour of the resolution.

On 26 September 2011, the New Zealand High Court announced its approval for the Scheme of Arrangement, which came into effect on 3 October 2011.

Upon implementation of the Scheme of Arrangement the shareholding of Cavotec SA precisely mirrored the previous shareholding of Cavotec MSL.

The Cavotec MSL share was traded on the NZX for the last time on 26 September 2011 and Cavotec SA begun trading on Nasdaq OMX on the 19 October 2011.

There has been no change in the accounting principles applied by Cavotec as a consequence of the reincorporation of the Group in Switzerland.

On 15 November, the ownership of Cavotec South Africa has been increased from 70% to 100% following the acquisition of the shares owned by the minority partner.

On behalf of the Board 16 November 2011

Zealand Companies Act 1993.

Ottonel Popesco Chief Executive Officer

Reporting dates 2011	It is the responsibility of Cavotec Group Management to disclose any and all information that might impact the Cavotec share price to the market in a timely manner. Group Management is ultimately responsible for determining whether information will impact the Cavotec share. The 4Q11 Quarterly Report will be published on 29 February 2012.
Forward-looking statements	Some statements in this report are forward-looking, and the actual outcome could be materially different. In addition to the factors explicitly discussed, other factors could have a material effect on the actual outcome. Such factors include, but are not limited to, general business conditions, fluctuations in exchange rates and interest rates, political developments, the impact of competing products and their pricing, product development, commercialisation and technological difficulties, interruptions in supply, and major customer credit losses.
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